



IPEX Cleantech Asia
Technology Transfer Marketplace

IPEX Cleantech Asia

First Low Carbon Technology Exchange & IP Transfer Platform

Bridging the gap between Technology Providers in Developed Countries and Adopters in Developing Asia

IPEX Cleantech Asia's Mission
Accelerate the transfer and deployment of Low Carbon Technologies (LCTs) to developing Asia, to mitigate climate change & stimulate economic development

The world is transitioning to a Low Carbon Economy and innovation is key to making this paradigm shift affordable & accessible.

IPEX Cleantech Asia is the first Cleantech Intellectual Property (IP) Transfer Marketplace. It is supported by the Asian Development Bank (ADB) and set up by ReEx Capital Asia together with DNV GL Clean Technology Centre based in Singapore.

IPEX Cleantech Asia operates as a match-making platform, bringing together selected low carbon technology holders from around the world to technology acquirers in Asia Pacific. Visit www.IPEXCleantech.com for more information.





We provide the following services to help facilitate transactions:

- Active identification of deals that could create value for both technology holders and acquirers;
- Pre-qualification of counterparties and technologies;
- Enhanced due diligence (patent, technical, commercial/financial & legal);
- Cross border deal structuring (e.g. IP licensing, joint venture) and negotiation support;
- Advice on dispute resolution procedures (including patent protection);
- Access to financing if needed.

Technology companies looking to monetize their R&D are now able to find prospective adopters/buyers in Asia through our platform, extending the reach to new customers in emerging markets, without the need to pre-establish a local footprint. Similarly Asia-based project developers & systems integrators looking to fast track their technology development process can rely on IPEX Cleantech Asia to actively identify potential low carbon technology providers from around the world.

We bring our expertise in IP/patent assessment and our experience in financial, legal and technical services for technology valuation and transfer.

Initial Technology Focus Sectors

 Solar	 Energy Storage
 Energy Efficiency	 Waste to Energy

Benefits for LCT Technology Providers

- Monetise existing IP Assets
- Access to rapidly developing markets in Asia
- Tech development collaboration
- De-risked deployment
- Access to counterparties and markets

Benefits for LCT Technology Adopters

- Access to relevant proven low carbon technologies
- Fast track valuation process
- Commercial, technological, and legal risk mitigation through enhanced due diligence
- Access to financing, if needed

IPEX Cleantech Asia's Founders

ReEx Capital Asia is a leading Clean Energy Investment Banking and Consulting company specializing in LCT within the Asia Pacific region with headquarters in Singapore and representation in Europe, USA, Australia, New Zealand, Indonesia and the Philippines. Since inception in 2006, ReEx Capital Asia has arranged financing for renewable energy infrastructure, energy efficiency projects, cleantech startups, green product & services companies. ReEx also advises on private placement, project finance, technology transfer, divestment and M&A. As opposed to traditional investment banks, ReEx Capital Asia is a specialist boutique (Clean Energy / Asia Pacific) addressing relatively small capital-raising needs which dominate the market today (typically US\$1-100m). Principals have been involved in transactions with an aggregated value of US\$20 billion: Solar, Wind, Hydro, Biomass, Biogas, Geothermal, Biofuel, and Energy Efficiency. For more information visit: <http://www.reexasia.com/>

DNV GL. Driven by its purpose of safeguarding life, property and the environment, DNV GL enables organisations to advance the safety and sustainability of their business. DNV GL provides classification and technical assurance along with software and independent expert advisory services to the maritime, oil & gas and energy industries. It also provides certification services to customers across a wide range of industries. DNV GL, whose origins go back to 1864, operates globally in more than 100 countries with its 17,000 professionals dedicated to helping their customers make the world safer, smarter and greener. In the energy industry, DNV GL delivers world-renowned testing and advisory services to the electrical power industry value chain. Its expertise spans onshore and offshore wind power, solar, conventional generation, transmission and distribution, smart grids, and sustainable energy use, as well as energy markets and regulations. DNV GL's 2,500 energy experts support clients around the globe in delivering a safe, reliable, efficient, and sustainable energy supply. For more information visit: <http://www.dnvgl.com/energy>

Asian Development Bank (ADB), based in Manila, Philippines, is dedicated to reducing poverty in Asia and the Pacific through inclusive economic growth, environmentally sustainable growth, and regional integration. Established in 1966, it is owned by 67 members—48 from the region. In 2013, ADB assistance totaled US\$21.0 billion, including cofinancing of US\$6.6 billion. IPEX Cleantech Asia received a technical assistance grant from ADB through the regional TA project *Demonstration of an Assisted Broker Model for Transfer of Low Carbon Technologies to Asia and the Pacific*, co-funded by ADB, the Government of Japan, the Global Environment Facility, and Belgium-based VITO-Flemish Institute of Technological Research. For more information visit: <http://www.adb.org>

For further details, please email us at:

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